Bell, Megan

From: Adams, Michael
Sent: Thursday, August 27, 2026 12:56 PM
To: Alex Guth
Subject: FW: [EXTERNAL] A follow-up from our conversation about public safety technologies

FYI

From: Rick Smith <noreply@axon.com>
Sent: Thursday, August 27, 2026 12:49 PM
To: Adams, Michael <madams@johnsoncitytn.org>
Subject: [EXTERNAL] A follow-up from our conversation about public safety technologies

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AXON

Thank you for joining us on yesterday's webinar. The questions were direct and specific, which is exactly what we need. For those of you who would like to rewatch, or those who registered but could not attend live, here is a recording of the session.

A few things I want to restate since they came up repeatedly:

- You own your data. It sits in your instance, Axon has no standing access, and we do not sell it. We do not aggregate or track movement patterns. The system reads plates and vehicle attributes. It does not identify drivers or run registered-owner lookups.

- Sharing starts at zero. Both agencies have to opt in, results are viewed rather than copied into another agency's account, and you can limit sharing by offense category, alert-only, or device type. You can also run completely standalone.
- We will never attempt to mandate your policy. Several of you asked about retention limits and required case numbers. We give you the fields and the controls, and you decide. That is a government decision, not a vendor decision.

Here are some highlights of things we are looking into or building based on what you asked for:

- Anomaly reporting to flag repeat searches of the same plate, the same plate run under different case numbers, and invalid case numbers
- CAD integration to validate case numbers against real incidents
- More granular sharing and role controls, including person-level and time-bound sharing
- A second camera view on Outpost and a look at vandalism alerting

Three follow-up items from the session:

1. Several of you asked how to handle council and community questions. We built a Council and Community Engagement Toolkit for exactly that, covering the decisions to document before a hearing, a readiness checklist and an audit review process.
2. Send us your outcomes at ALPRData@axon.com. Our conservative estimate is 200 beneficial outcomes for every one deviation from

intended use, based on independent data. We will build an open library of this so every agency can use it.

3. Email us**.** For any questions you didn't get to, please reach out to us. For product, Liron@axon.com. For legislative strategy or community engagement help, Mike@axon.com. For anything at all, Rick@axon.com.

Rick

Founder/CEO

Axon

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