Bell, Megan

From: Adams, Michael
Sent: Wednesday, May 6, 2026 1:38 PM
To: Alex Guth;Luis De La Sotta
Cc: Matt Foster;Ethan Bailey
Subject: RE: [EXTERNAL] Re: Flock Fly-Day Prep

I am trying to think the best location where internet is available. Maybe Fire Station 5 which is on Broyles Dr.

From: Alex Guth <alex.guth@flocksafety.com>
Sent: Wednesday, May 6, 2026 9:52 AM
To: Luis De La Sotta <luis.delasotta@flocksafety.com>
Cc: Adams, Michael <madams@johnsoncitytn.org>; Matt Foster <matt.foster@flocksafety.com>; Ethan Bailey <ethan.bailey@flocksafety.com>
Subject: [EXTERNAL] Re: Flock Fly-Day Prep

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Mike if there is a building that is taller that you have access to that we could get over the ridge may be a better experience for the fly day.

Guth - Flock

Alex Guth
Regional Sales Director

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On Wed, May 6, 2026 at 8:47 AM Luis De La Sotta <luis.delasotta@flocksafety.com> wrote:

> Good morning Chief,
>
> My name is Luis De La Sotta, and I will be the Pilot in Command for the upcoming DFR demonstration scheduled for May 8th.
>
> I am arriving to Johnson City tomorrow around 12:00 PM. Once I'm in town, I'd like to coordinate a time to visit the launch location to conduct a pre-check — this includes a flight test and confirming we have the necessary Ethernet connection and power supply in place.
>
> Regarding airspace: Johnson City falls predominantly under Class G airspace, so there are no anticipated issues on that front.

One thing I did want to check — do you all have a proposed launch location in mind? If not, I was looking at the PD as a potential option. It could work, but I do want to flag that the hills behind the building would limit our coverage to only one side of the city, as flying beyond that ridgeline would break Visual Line of Sight (VLOS). Worth keeping in mind as we finalize the location.

Please feel free to reach out with any questions. Looking forward to working with you all.

Best regards,
Luis De La Sotta

Luis De La Sotta
UAS Demo Pilot

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On Mon, May 4, 2026 at 11:24 AM Ethan Bailey <ethan.bailey@flocksafety.com> wrote:

Hey Chief,

Looking forward to seeing y'all Friday. I wanted to send over some information on what we'll need to ensure a successful fly-day.

- **Building:** A tall, flat rooftop for our pilot and drone to launch from - ideally higher than surrounding buildings and tree cover. (PD will work - we just will not be flying over the hill behind the building).
- **Power & Connectivity:** Access to power (110 plug) and ethernet (hardwired internet) on the roof so the pilot can charge batteries and connect the drone.
- **Viewing Room:** The room we fly from can be separate from the rooftop, but if possible, a space with a large screen would be ideal so everyone can view the live flight.
- **URL:** Some departments block the website we use to fly from because it streams video. The URL we are going to use is: demo5.aerodome.com so if we can get that white-listed that would be great!
- **Prep:** Luis will be onsite Thursday afternoon to prepare for the demo. I will let him coordinate with y'all regarding that.

Please let me know if you or the team have any questions.

Best,
Ethan

Ethan Bailey
Drone Solutions Specialist

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Flock